



syngenta

First quarter 2012 sales

April 18, 2012

Safe harbor

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First quarter 2012 highlights

- Strong start to Northern hemisphere season
- Sales up 9%*: volume +5%, price +4%
- Crop protection price realization on track
- Global seeds technology success
- Early gains from integrated strategy

* At constant exchange rates

Integrated business update

North America: +13%

- Early season
- Record corn planting intentions
- Increased need for resistance management
- Fungicide adoption

Europe, Africa & Middle East: +14%

- >7m ha winter kill favors planting of spring crops: corn, sunflower expansion
- France: strong growth in CALLISTO[®], fungicides: morte saison adjustment
- Eastern Europe: broad-based growth

Latin America: -3%

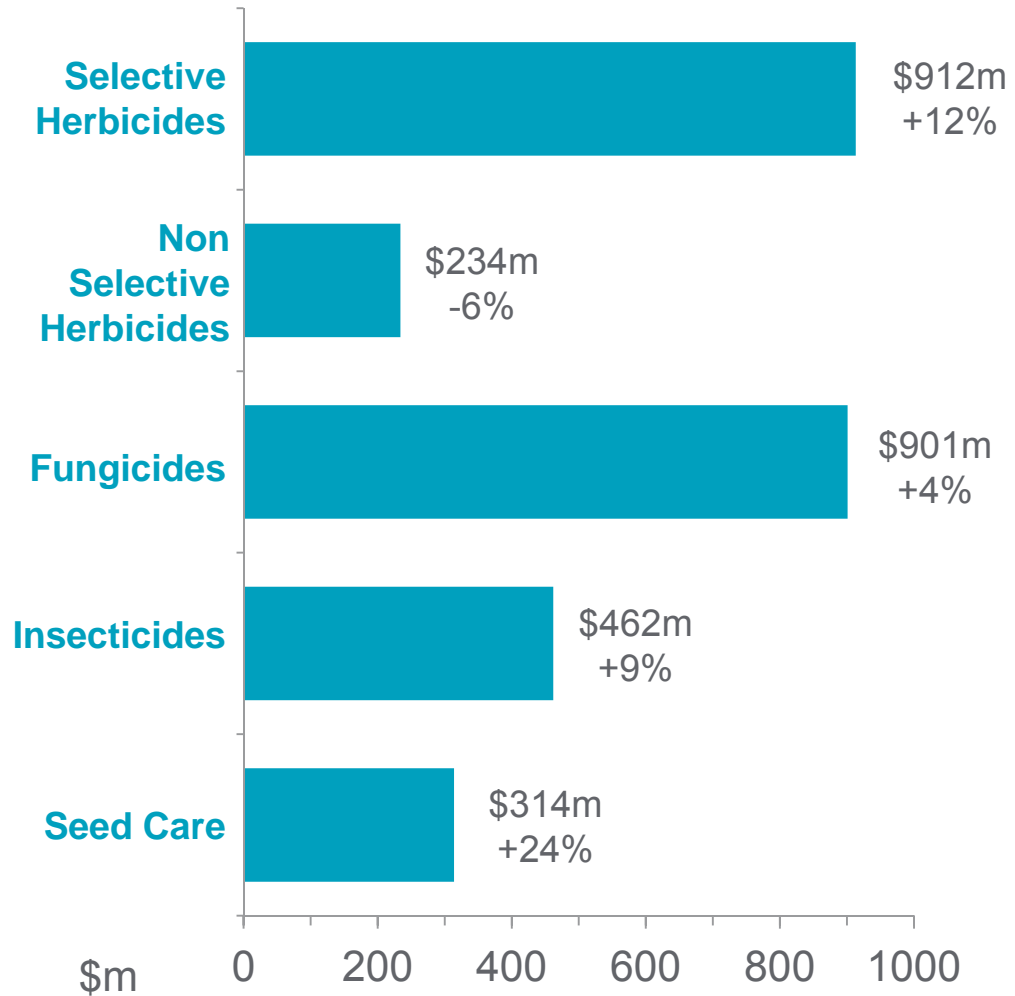
- Drought affecting CP consumption
- Strong second corn season in Brazil
- Enhanced corn seed portfolio

Asia Pacific: +2%

- Cold wet weather in Australia
- Range rationalization
- Strong growth in China, ASEAN

Crop Protection + Seeds at constant exchange rates; excluding Lawn and Garden

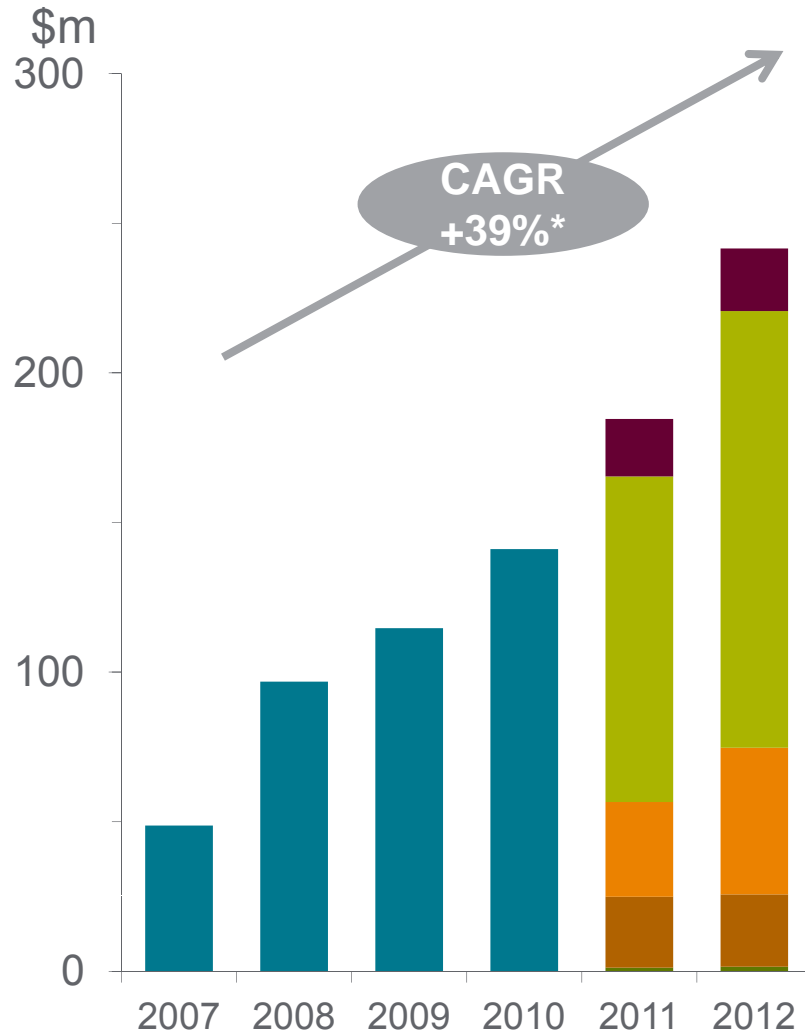
Crop Protection: Q1 sales up 9 percent









- Strong demand on corn in USA, Europe; AXIAL[®] continued expansion
- GRAMOXONE[®] lower; TOUCHDOWN[®] growth in the Americas
- Early demand in Europe, AMISTAR[®] expansion in Asia, USA
- ACTARA[®], DURIVO[®] success; corn rootworm control
- Global growth driven by CRUISER[®], CELEST[®]

Chart excludes 'Other': \$38m (+58%)
Growth at constant exchange rates

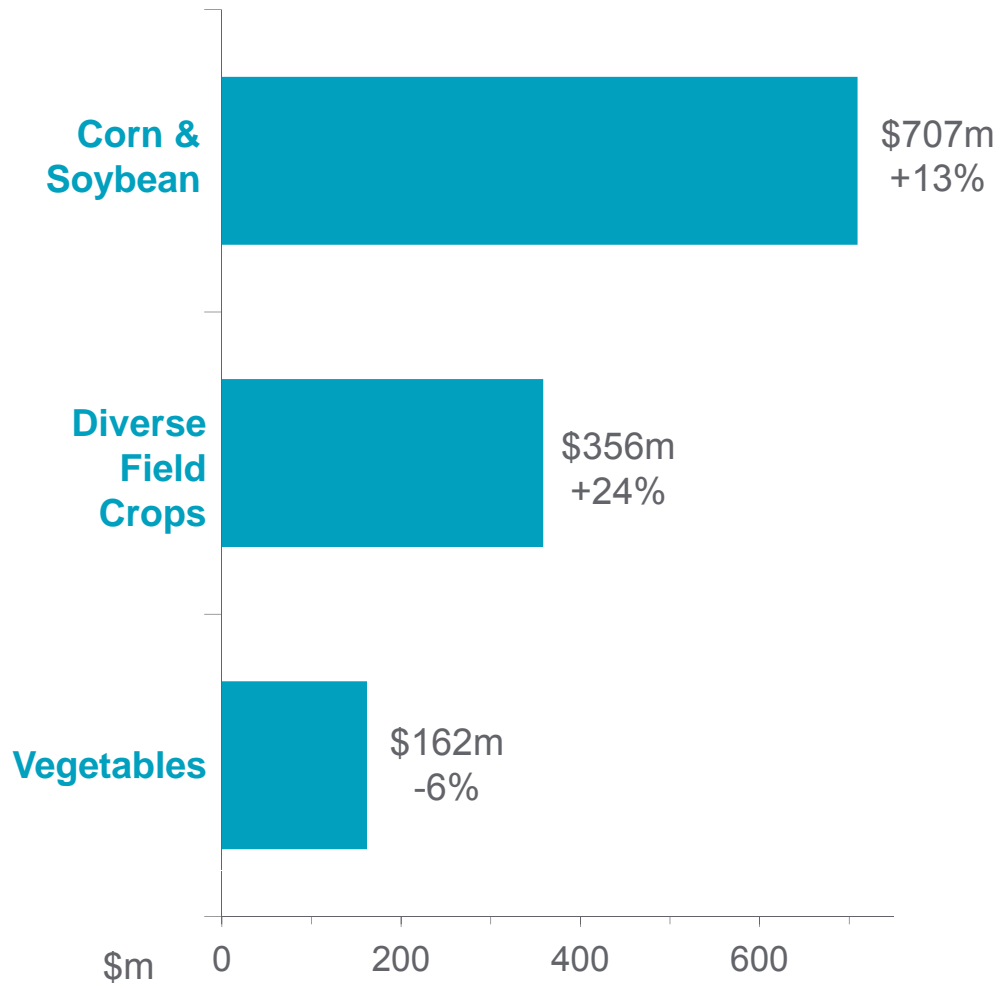
New products: sales up 35 percent*



*Growth at constant exchange rates

- 
Avicta[®] Successful launch in Latin America
- 
Axial[®] Strong growth in Europe, recovery in Canada
- 
Durivo[®] Continued success on rice, vegetables in Asia
- 
Revus[®] Ongoing expansion in Western Europe
- 
Seguris[®] Septoria control
- 
Vibrance[™] Launched in LATAM, US launch H2

Seeds: Q1 sales up 13 percent



Growth at constant exchange rates

- Strong corn growth in all regions
 - 2011 royalty income comparison
 - reduction in US soybean acreage, technology transition
- DFC: high value sunflower and sugar beet
- Reduced consumer expenditure in Europe and North America

Corn Seeds: global technology advance

- US portfolio progression:  Agri**sure**
CornTraits
 - ~85% triple / multi stack
-  **Enogen** : corn with amylase trait
 - > 20k acres in 2012
- Expanding LATAM footprint
 - ~20% double / triple stack
 - quadruple stack approval in Argentina
- Asia Pacific sales more than doubled
 - trait launches planned in Philippines and Vietnam
- European sales +36%
 - driving productivity in Eastern Europe

Corn: integrated weed and insect management

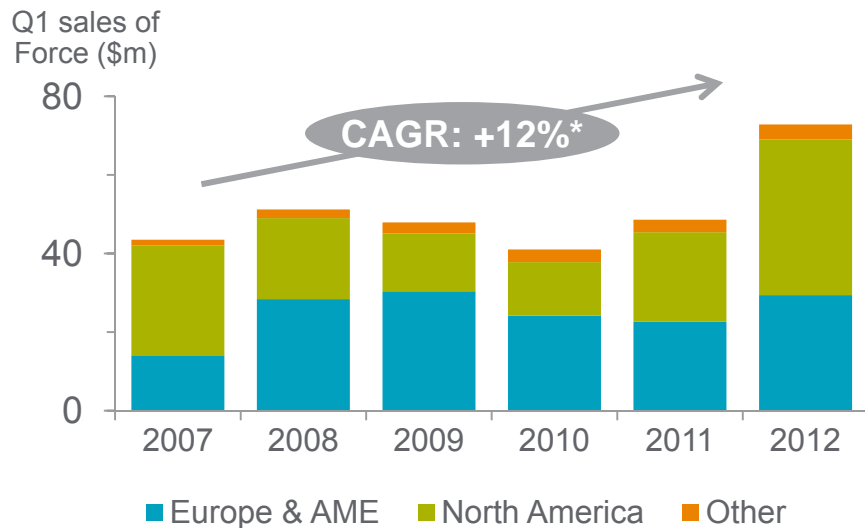
Herbicides:  Halex GT  Lumax®  Lexar®

Insecticides  FORCE®  Warrior II
with Zeon Technology®

Seed treatments:  Cruiser®  Avicta®

Traits:  Agrisure 3000GT  Agrisure Viptera³¹¹
 Agrisure 3122  Agrisure Viptera³²²⁰

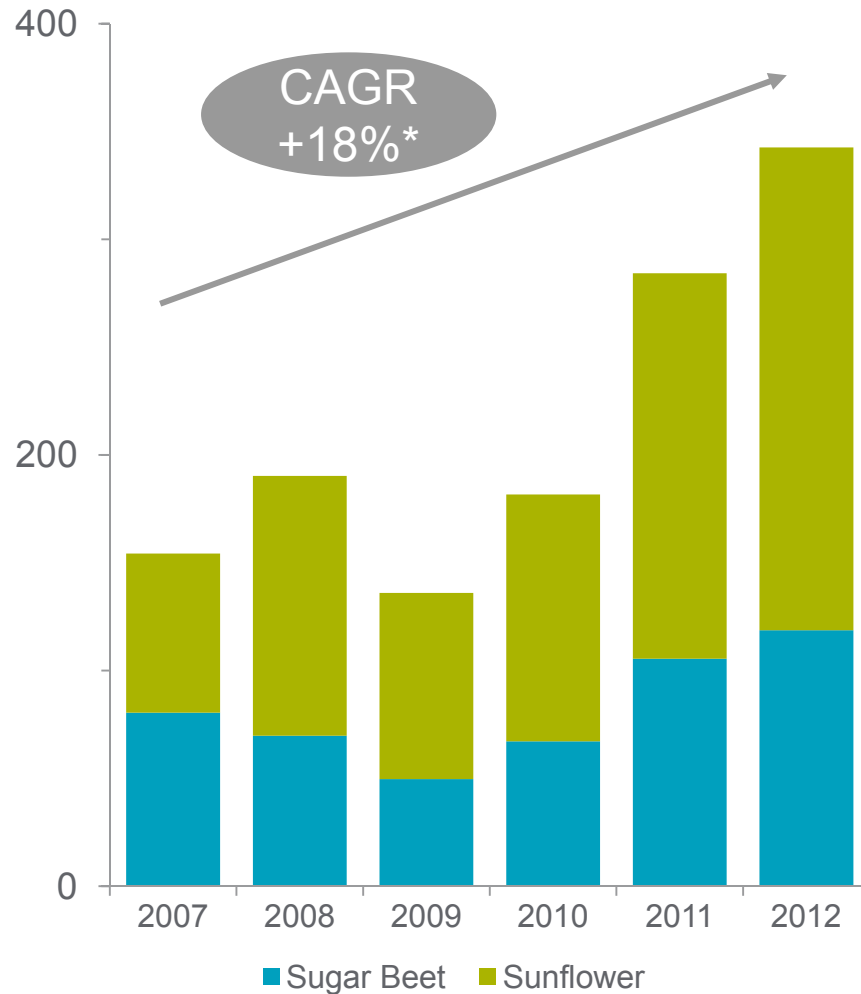
- 11 glyphosate resistant weeds in USA: 10m corn acres
- Syngenta: leading portfolio of herbicide mixtures
- Multi-level insect control: trait, seed treatment, insecticide
 - first refuge reduction sales
- FORCE® sales up by >50%



*Growth at constant exchange rates

Diverse Field Crops: significant long term growth

Q1 seeds sales \$m



- Sales up 24 percent
- Global leadership in sunflower
- Market expansion in Eastern Europe
- Glyphosate tolerant sugar beet in USA

*Growth at constant exchange rates

2012 outlook

- Continued positive sales momentum
- Acceleration of integration benefits
- Price increases and cost savings on track
 - more than offsetting currency, raw material headwinds
- Increased profitability at constant exchange rates
- Continuing strong cash flow
- Cash return to shareholders ~\$1 billion

Future crop communications

- Bi-annual updates: two crops per event
- 2012 events
 - May 11: webcast
Cereals and Corn
 - September 24-26: field trip, India
Rice and Vegetables
- 2013 events:
 - Specialty crops and
Diverse field crops
 - Soybean and Sugar cane



Bringing plant potential to life

